

Message Text

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PAGE 01 ROME 15301 211628Z
ACTION ABF-01

INFO OCT-01 EUR-12 IO-13 ISO-00 EB-08 /035 W
-----066441 220059Z /70

R 211535Z AUG 78
FM AMEMBASSY ROME
TO SECSTATE WASHDC 5091
INFO AMEMBASSY BRUSSEL
AMCONSUL FRAKFURT
USMISSION GENEVA

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USEEC: USMTN ALSO FOR MISSION

E.O. 11652 N/A
TAGS: AGAO, ELTN, ETRD, IT
SUBJECT: GAO STUDY OF INTERNATIONAL URBAN RAILCAR MARKET

REF: STATE 203417

1. EMBASSY VIEW, AS REQUESTED PARA 6 REFTL, IS THAT GAO VISIT IS NOT OBJECTIONABLE PER SE THOUGH GAO STUDY AS OUTLINED PARA 4 REFTL APPEARS TO BE TYPE OF STUDY U.S. INTERNATIONAL TRADE COMMISSION CONDUCTS. AS WASHINGTON TRADE POLICY OFFICIALS WELL AWARE ITALIAN SENSITIVITY IS HIGH AND PERHAPS RISING ON SUBJECT OF GOI SUPPORT FOR STATE PARTICIPATION INDUSTRY AND FOR INDUSTRIAL AND AGRICULTURAL DEVELOPMENT OF LESS DEVELOPED REGIONS OF ITALY. CIRCUMSTANCES COULD ARISE WHICH MIGHT TRANSLATE THIS SENSITIVITY INTO ATTITUDES THAT WOULD INHIBIT COOPERATION WITH GAO STUDY. WHILE GAO HAS INDICATED IN PARA 3, REFTL, THAT IT DOES NOT PLAN CALL ON ANY CENTRAL GOVERNMENT AUTHORITY SUCH AS MINISTRY OF STATE HOLDINGS, MINISTRY OF INDUSTRY OR MINISTRY OF FOREIGN TRADE, EMBASSY RECOMMENDS THAT GAO VISIT NOT BE MADE UNLESS IT HAS GOI ACCEPTQNC. EMBASSY PROPOSES THAT IT DESCRIBE NATURE OF LIMITED OFFICIAL USE

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GAO STUDY IN GENERAL TERMS TO MFA TO OBTAIN GOI ACCEPTANCE.

2. ONCE GOI ACCEPTANCE OBTAINED AND GAO TRANSMITS TRAVEL PLANS AND EXACT DATES OF VISIT, EMBASSY WOULD ARRANGE SCHEDULE OF MEETINGS IN ACCORDANCE WITH GAO DESIRES AS INDICATED PARA 3. REFTL.

3. SOME INFORMATION OF INTEREST TO GAO IN THIS EFFORT ALREADY AVAILABLE IN WASHINGTON. ROME 922 OF MARCH 1960 TITLED, "ITALIAN GOVERNMENT PROCUREMENT PRACTICES AS THEY AFFECT AMERICAN BIDDERS AND SUPPLIERS" COMMENTS, AMONG OTHER THINGS, ON LEGISLATION REGULATING THE PURCHASE OF ROLLING STOCK AND METAL PRODUCTS BY THE ITALIAN STATE RAILWAYS. 77 ROME 18962, "REQUEST FOR INFORMATION TO AID USG REVIEW OF INTERNATIONAL INVESTMENT POLICY," DESCRIBES INCENTIVES TO PROMOTE ECONOMIC DEVELOPMENT OF SOUTHERN ITALY AND DEPRESSED AREAS IN CENTRAL AND NORTHERN ITALY. 77 ROME 9952, "NEW ITALIAN EXPORT CREDIT LAW, ROME A-321 OF OCTOBER 7, 1977 AND ROME A156 OF JULY 21, 1978 ARE AMONG IMPORTANT RECENT REPORTS ON ITALIAN EXPORT CREDIT AND INSURANCE PROGRAMS. EXTENSIVE MATERIAL SHOULD BE AVAILABLE IN WASHINGTON (AT U.S. CUSTOMS, TREASURY, STR ON LAW 639 OF JULY 5, 1964 AS AMENDED WHICH REBATES CERTAIN TAXES ON CERTAIN EXPORTS FROM SOUTHERN ITALY, INCLUDING LOCOMOTIVES, SELF PROPELLED RAILCARS, TENDERS FOR LOCOMOTIVES, RAIL PASSENGER CARS, RAIL SERVICE CARS, ETC. ALSO SEE WORLD TRADERS DIRECTORY REPORT ON BREDA S.P.A. AT USDOC.

4. PROCUREMENT OF URBAN RAILCARS BY MUNICIPALITIES IN ITALY IS LEFT LARGELY TO MUNICIPAL AUTHORITIES, HOWEVER, WE BELIEVE THEY FOLLOW GENERAL BIDDING PROCEDURES AND GUIDELINES USED BY MINISTRY OF TRANSPORT. GAO TEAM MAY WISH CALL ON MINISTRY OF TRANSPORT AND PERHAPS ONE OR TWO LIMITED OFFICIAL USE

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MUNICIPAL PROCUREMENT OFFICIALS.HOLMES

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MARKETS, RAILROADS, GAO AUDITS
Control Number: n/a
Copy: SINGLE
Draft Date: 21 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780342-0118
Format: TEL
From: ROME
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780842/aaaabiqf.tel
Line Count: 95
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Litigation History:
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Message ID: 2dcf5160-c288-dd11-92da-001cc4696bcc
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